



ANEKA JARINGAN HOLDINGS BERHAD
[Registration No. 201801030681 (1292707-D)]
[Incorporated in Malaysia under the Companies Act 2016]

The background of the slide is a collage of four construction-related images. On the left, a large circular concrete structure is under construction with several tall yellow cranes. In the center, a yellow excavator is working on a dirt embankment. On the right, a yellow excavator is positioned near a building under construction. At the bottom right, a steel reinforcement structure for a concrete slab is visible.

**CORPORATE
PRESENTATION**

**Initial Public Offering & Listing
on the ACE Market of Bursa Malaysia Securities Berhad**



Issuer

Aneka Jaringan Holdings Berhad

Shariah status: Shariah compliant upon Listing



Tentative timeline

Opening date:	1 Oct 2020
Closing date:	9 Oct 2020
Balloting date:	13 Oct 2020
Listing date:	20 Oct 2020



Listing Bourse

Initial Public Offering on the ACE Market of Bursa Malaysia

Principal Adviser, Sponsor, Sole Underwriter & Placement Agent : Alliance Investment Bank Berhad



Market Cap

Market cap : RM177.57 million

*IPO price RM0.33 per share
Enlarged number of shares upon listing 538.1 million shares*



Offering Size

139.890 million new shares @ RM0.33 per share

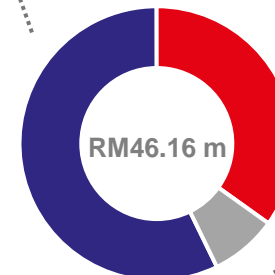
Category	No. of shares (m)	% [^]
Balloting: Malaysian Public	26.906	5.0
Pink Form*	13.453	2.5
Placement: Selected Investors	45.721	8.5
MITI approved investors	53.810	10.0
	139.890	26.0



Utilization of proceeds

52.6%: RM24.26m

Repayment of borrowings



37.5%: RM17.30

Purchase of rotary drilling rigs & crawler crane

9.9% : RM4.60m

Listing Expenses

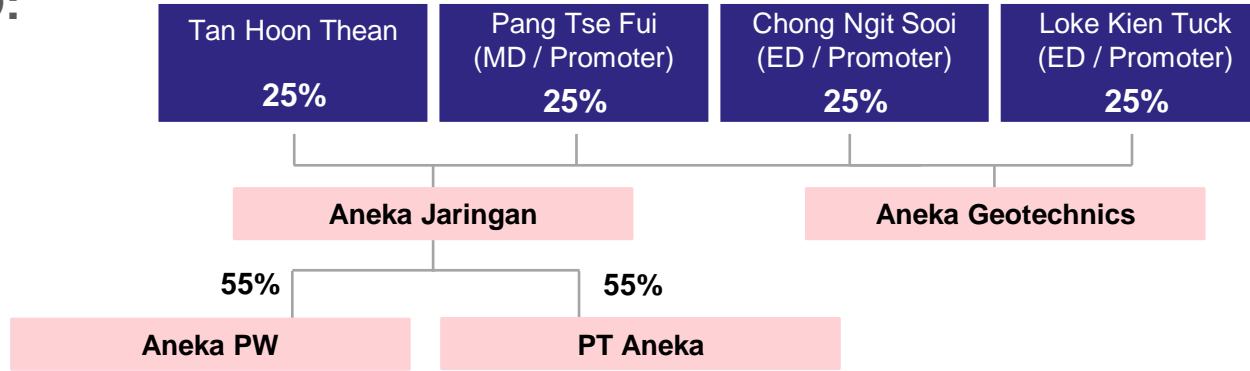
[^] As a percentage of the enlarged share base of 538.1 million shares.

* Being eligible directors, employees and persons who have contributed to success of the Group

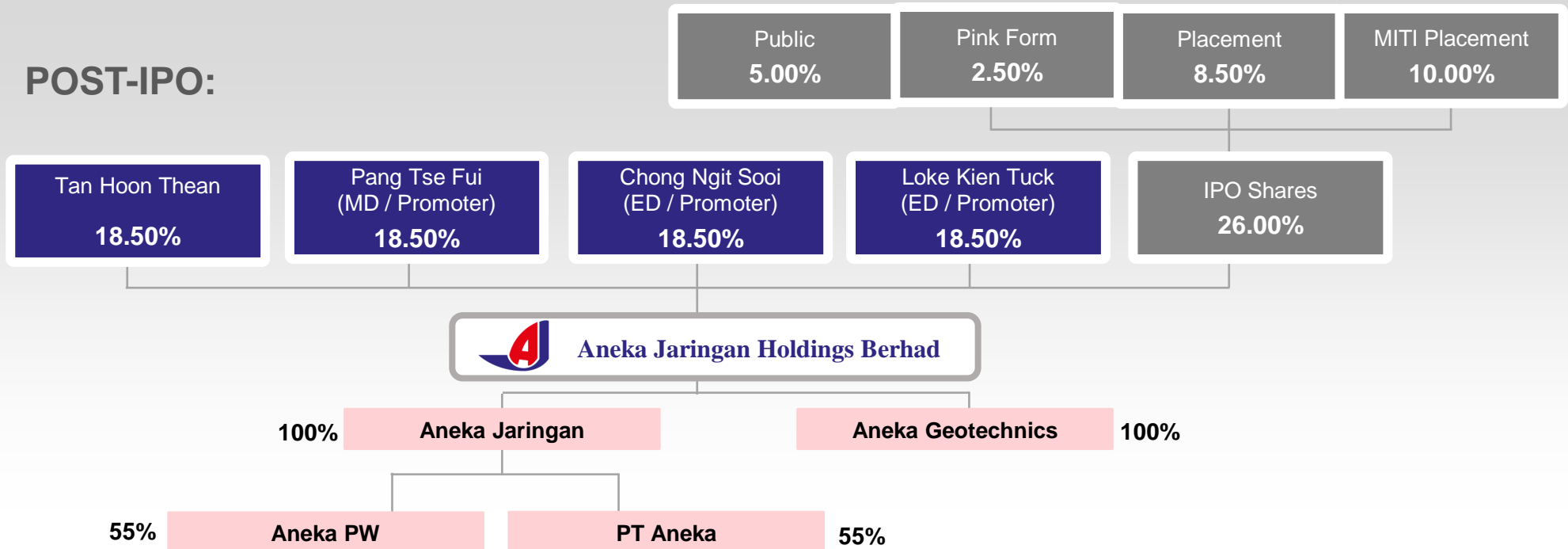
SHAREHOLDING STRUCTURE



PRE-IPO:



POST-IPO:





A Solid Start

2001 | Incorporation & commencement of Aneka Jaringan

2002 | Registered as a Grade G5 Contractor for civil engineering works with CIDB

2003 | Secured first bored piling project based on alternative design for the KL Courts Complex

A Steady Ascend

2004 | Aneka Jaringan became a Grade G7 contractor for piling & general construction works

2004 | • Construction of diaphragm wall for Pavilion KL
2008 | • First basement construction project for Menara Felda

2014 | Secured one of our largest diaphragm wall construction projects for Merdeka 118 development

A New Era

2014 | Incorporation of PT Aneka in Jakarta Indonesia

2015 | First bored piling project in Indonesia for Menteng Park (condominium project) & Jakarta Outer Ring Road

2017 | Foundation construction for BBCC - bored piling & diaphragm walls. Constructed bored piles of 103m depth.

2019 | Foundation construction project for the renovation of Istiqlal Mosque

2020 | Registered branch office in Singapore



Business Activities Revenue Stream

	FYE19	9M FPE20
Foundation Construction	83.09%	98.03%
Basement Construction	16.86%	1.96%
Others	0.05%	0.01%

Geographical Markets



FYE19 : 93.91%
9M FPE20 : 92.03%



FYE19 : 6.09%
9M FPE20: 7.97%

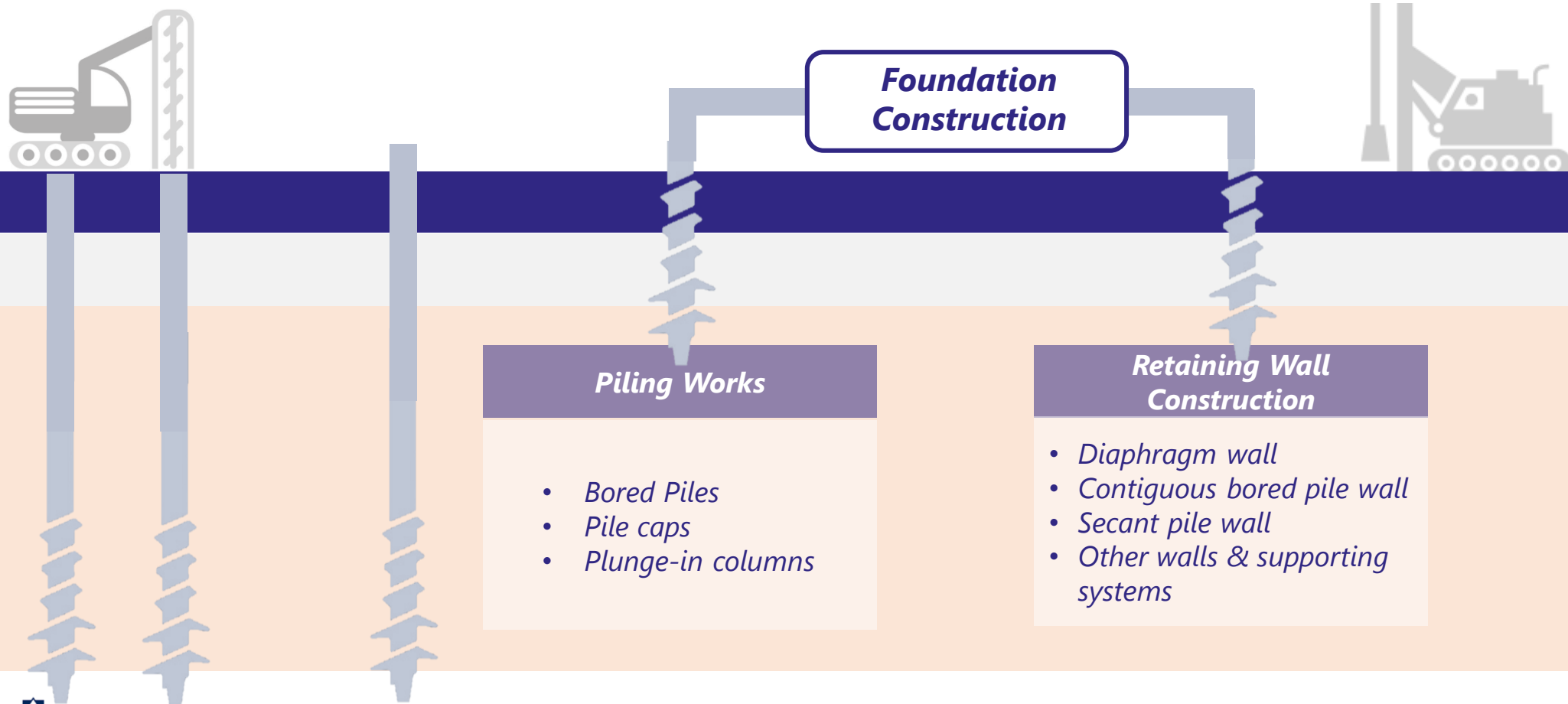
Target Markets

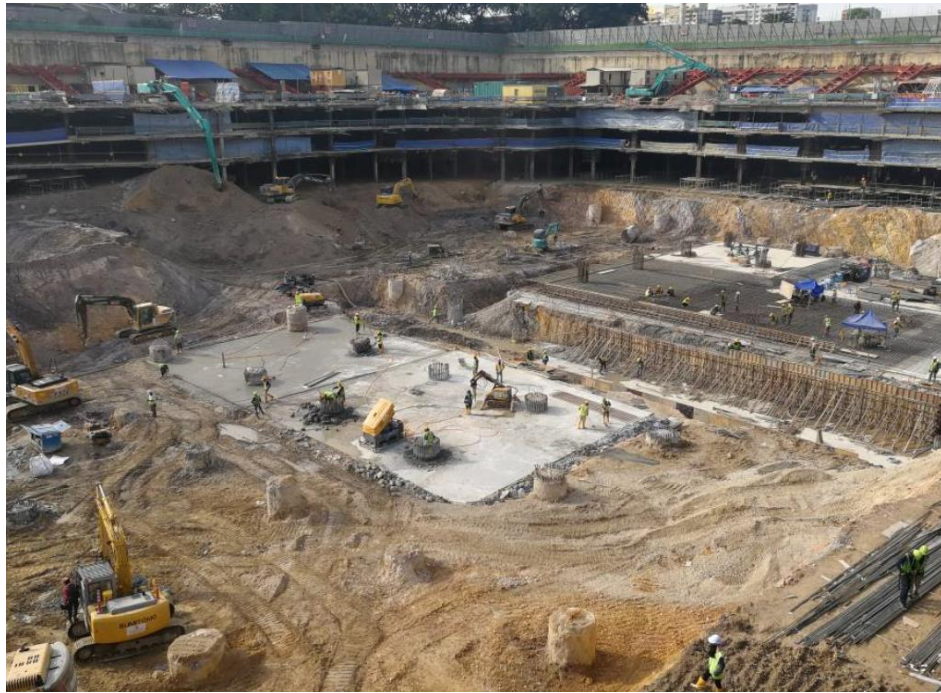
	FYE19	9M FPE20
Private Sector	81.30%	88.45%
Government	18.65%	11.54%
Others	0.05%	0.01%

Client Profile



- **Foundation construction** or **substructure construction** refers to construction activities that are below the ground level
- Critical in providing support for structures above the ground level such as buildings and infrastructures
- Foundation construction is the main revenue contributor: 83.1% (FYE Aug 2019) & 98.0% (9M FPE May 2020)





BUKIT BINTANG
CITY CENTRE

Foundation construction
Bored piling & diaphragm walls
Deepest bored piles of 103 metres



MET 5 @ KL Metropolis
Foundation construction
Bored piling & diaphragm
walls



Istiqlal Mosque, Indonesia
Foundation construction for new
carpark development



DAPENBI Project, Indonesia
Foundation construction namely bored
piling works

- Specialised works which is commonly carried out deep below the ground in adverse conditions such as high groundwater, mud and limited working space.
- Requires excavating soil to various depths while retaining walls are constructed to prevent the surrounding soil from collapsing into the excavated area.
- Scope involves site preparation and earthworks, retaining wall construction, piling works, basement excavation and temporary support systems, basement RC works as well as M&E works.
- We employ both the **top down** and **bottom up** methods of basement construction.



Platinum Park: Top down method



Sentral Suites: Bottom up method

Malaysia : Foundation & basement construction projects



PAVILION
CEYLON HILL
KUALA LUMPUR



8TH &
STELLAR
- SRI PETALING, KL -



BUKIT BINTANG
CITY CENTRE

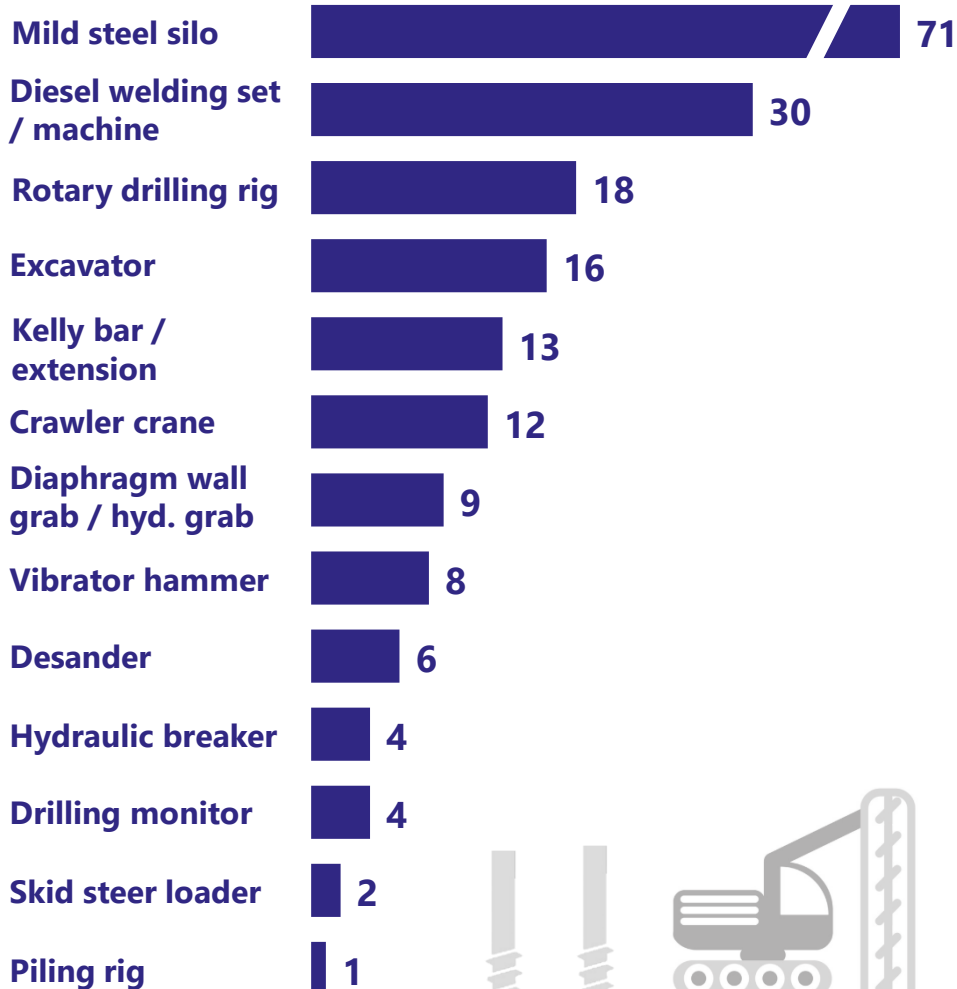


Indonesia : Foundation construction namely piling works

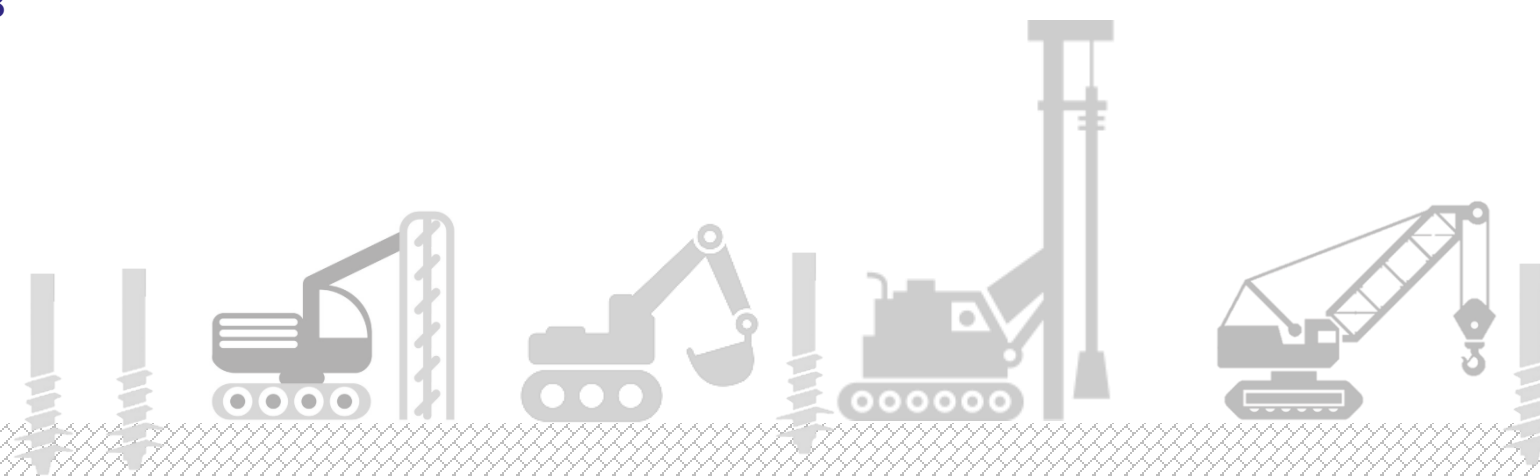
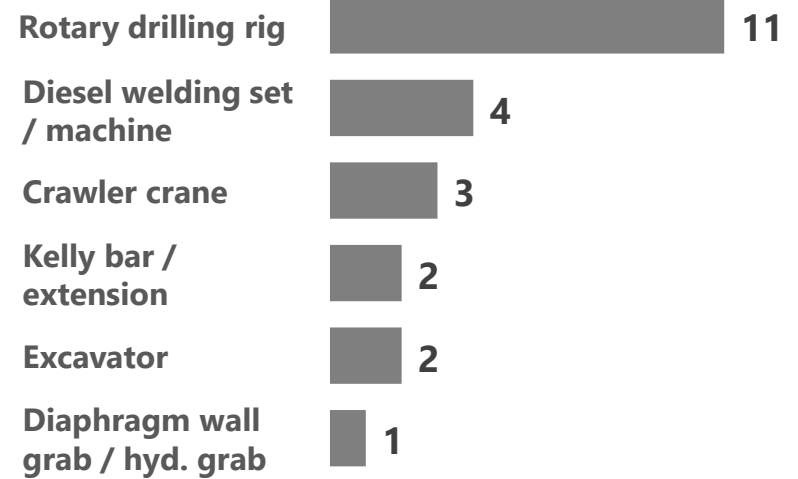


- **Bakter Toll Road**
- **Cisumdawu Toll Road**
- **Bocimi Toll Road**
- **Cimanggis – Cibitung Toll Road**
- **Semarang – Solo Toll Road**
- **Cikarang Underpass**
- **Istiqlal Mosque (largest mosque in SEA)**

Malaysia Operations



Indonesia Operations





01

Specialist in a niche market

Foundation construction specialist

- Involvement in 143 foundation & basement construction projects in Malaysia since 2001
- Gained skills and knowledge by undertaking technically complex projects

02

Ability to provide alternative designs

Technical expertise enables alternative designs

- Improve on original designs resulting in cost savings for clients
- E.g. Sentral Suites, Pavilion Ceylon Hills, Menara Hap Seng 3

03

Long term notable clients

Strong portfolio of notable clients

- Malaysia: IJM Construction, MRCB Builders
- Indonesia: PT Waskita (IDX listed)

04

Opportunities in Indonesia & Singapore

Targeting regional growth

- Indonesia infrastructure spending to reach approximately IDR423.3 trillion (RM124 billion) in 2020 & relocation of capital to East Kalimantan
- Registered branch office in SG with intention to start bidding for projects by 1st quarter of 2021

05

Experienced Management Team

Dynamic management

- 1 MD and 2 EDs each have more than 25 years of engineering experience in the foundation construction industry



- Enhance facilities and capabilities in Malaysia
- Expansion of fleet of construction machinery & equipment in Malaysia
- RM17.3 mil from IPO proceeds to purchase 2 rotary drilling rigs & 1 crawler cranes



- Setting up new office in Jakarta and expansion of operations
- Expansion of fleet of construction machinery & equipment in Indonesia
- RM13.9 mil to purchase 6 rotary drilling rigs, 6 excavators & 3 crawler cranes using internally generated funds

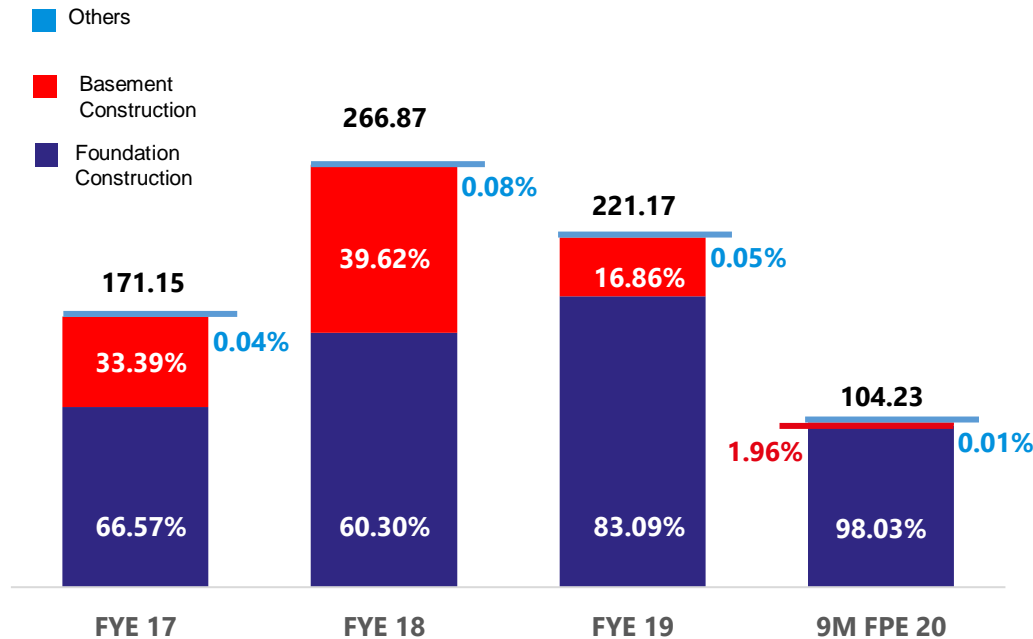


- Registered branch office in SG with intention to start bidding for projects by 1st quarter of 2021



Revenue by business activities

(RM 'mil)



Revenue by geography (%)



	FYE 2017	FYE 2018	FYE 2019	9M FPE 2020
MY:	91.50%	94.93%	93.91%	92.03%
ID:	8.50%	5.07%	6.09%	7.97%

FYE 2018 vs FYE 2017

- Foundation construction (+RM46.99 million) due to increase in levels of construction activities associated with greater proportion of projects with higher activities of foundation construction works in the FYE 2018.

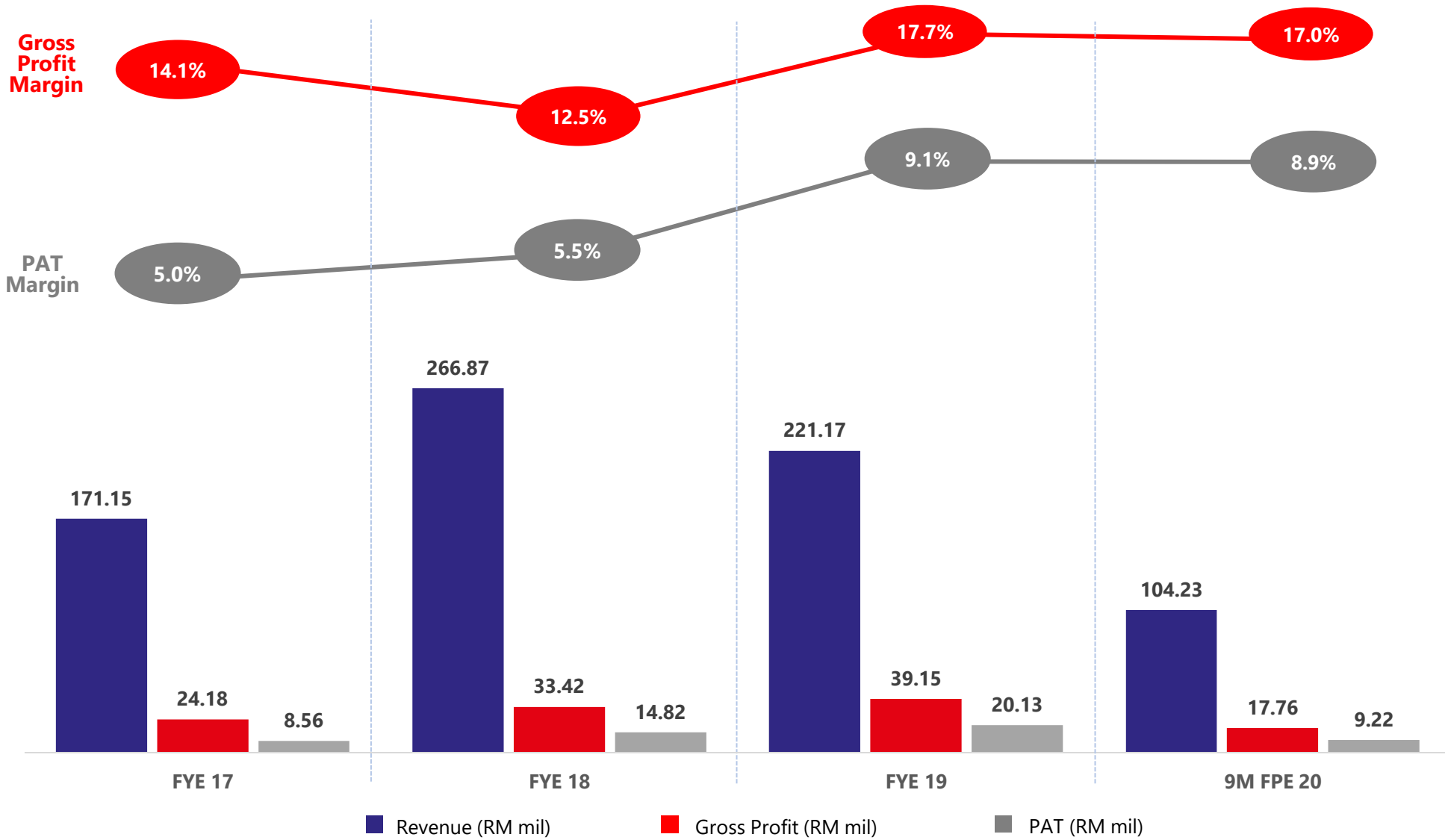
FYE 2019 vs FYE 2018

- Basement construction (-RM68.44 million) due to decrease in activity levels for basement construction segment in the FYE 2019.

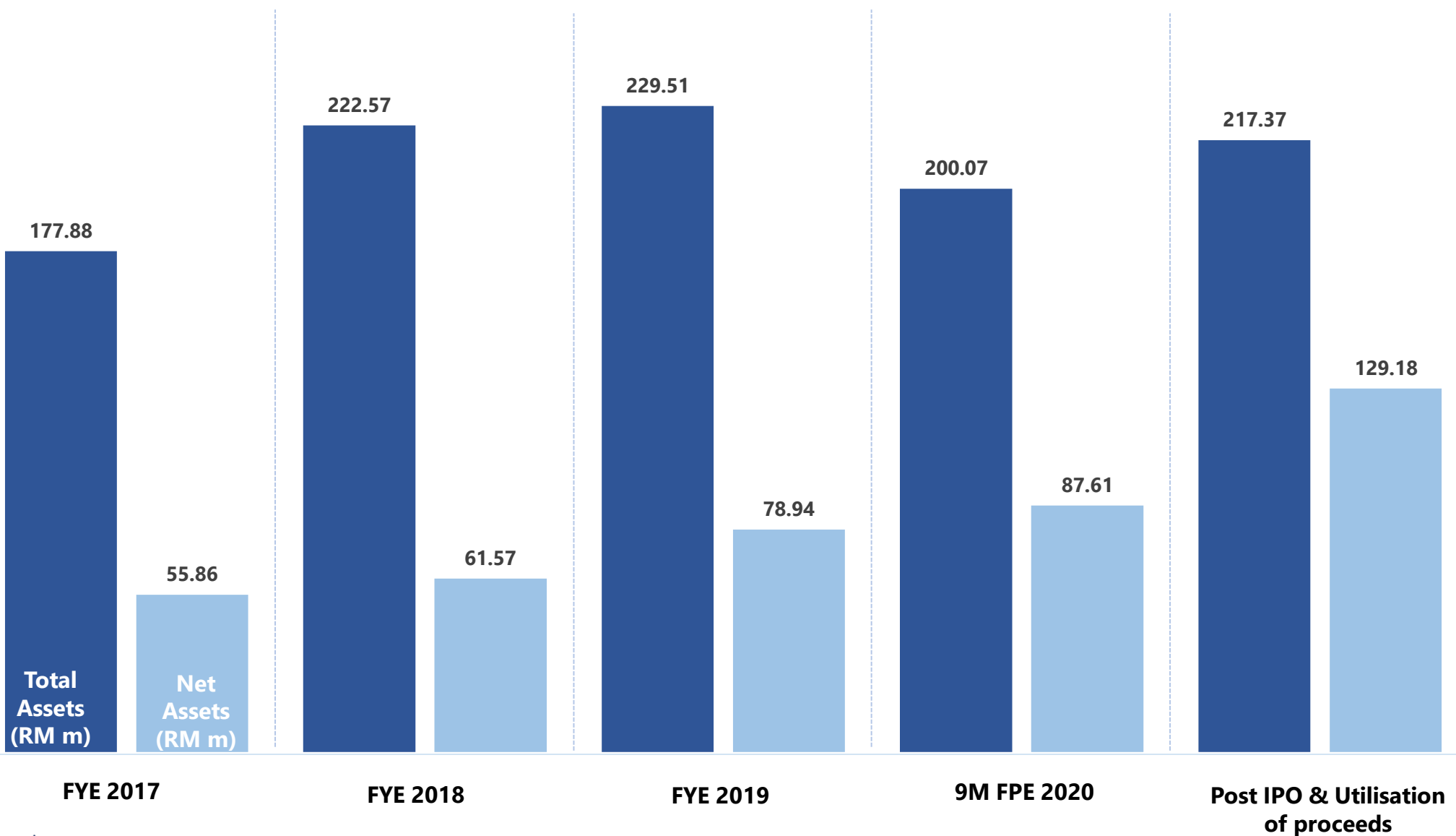
INDONESIA

- Although revenue from Indonesia is small at 6.09%, GP contribution is 16.2% for FY2019. Higher margins as construction materials are supplied by customers.

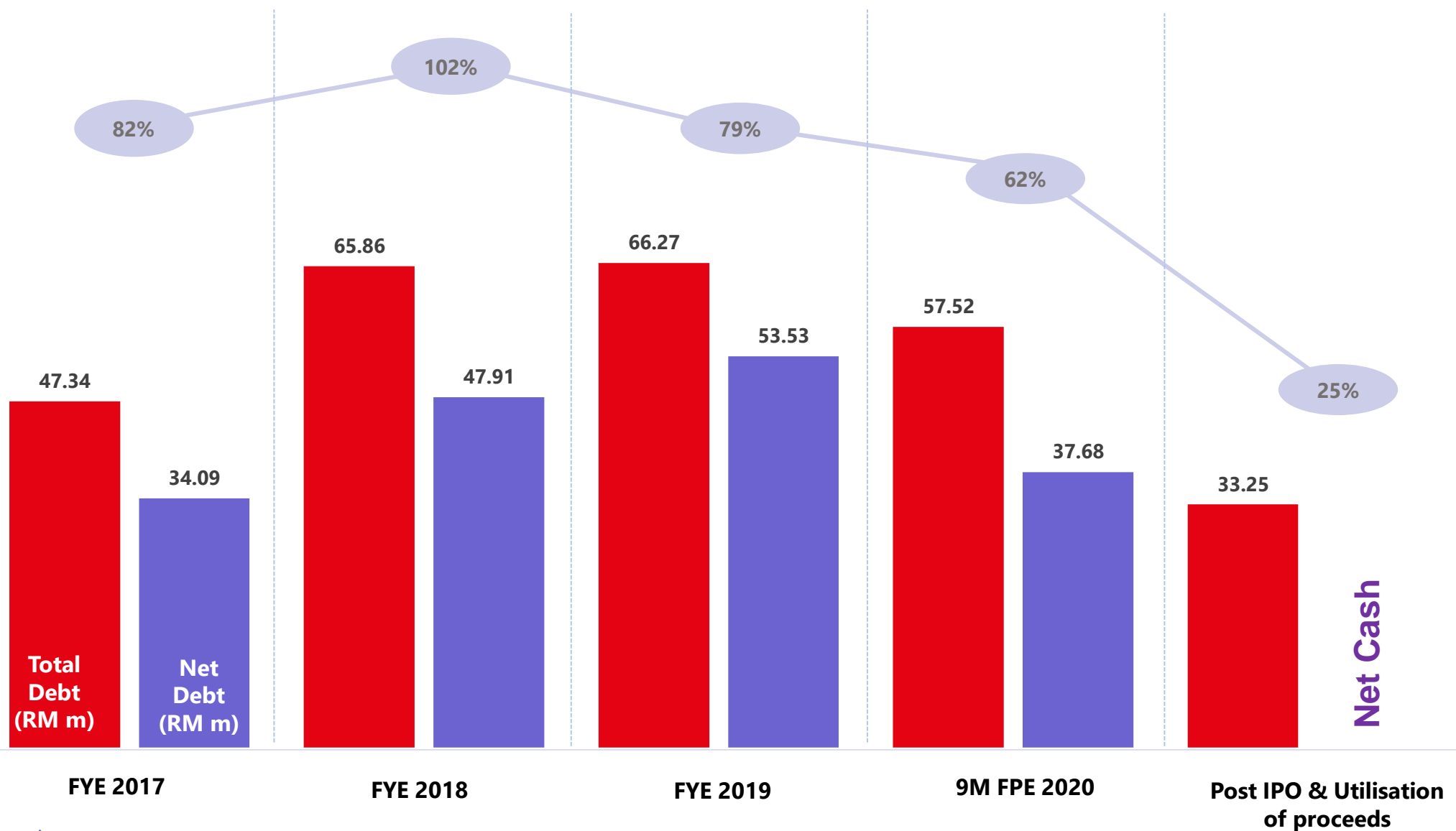
FINANCIAL INFORMATION : PROFITABILITY & MARGINS



FINANCIAL INFORMATION : ASSETS & DEBT



FINANCIAL INFORMATION : ASSETS & DEBT



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